

Coca-Cola BOTTLEERS NEPAL LIMITED

(Authorized Bottler of The Coca-Cola Company)

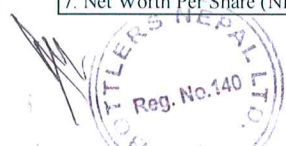
Balaju Industrial District, Balaju, Kathmandu

Unaudited Financial Results (Quarterly)

As at the end of Fourth Quarter (16/07/2019) of the Fiscal Year 2075/76 (FY 2018-2019)

NPR in **₹** thousand

S.N	Particulars	As on date 16.07.2019 (Unaudited)	As on date 16.07.2018 (Unaudited)			
A	ASSETS					
	Non-current assets					
	Intangible Assets	88,014		120,657		
	Property, Plant and Equipment	7,574,155		4,229,833		
	Financial Assets					
	Prepayment	28,940		26,518		
	Current Assets					
	Inventories	1,381,443		1,640,410		
	Non Financial Current Assets					
	Prepayments	74,737		32,819		
	Financial Assets					
	Advances	71,179		15,035		
	Other Current Assets	365,260		275,109		
	Trade receivables	216,882		245,071		
	Cash and Cash Equivalents	536,338		229,203		
	Total Assets	10,336,948		6,814,655		
B	EQUITY AND LIABILITIES					
	Equity					
	Equity Share capital	194,889		194,889		
	Reserve and Surplus	3,466,356		3,029,462		
	Non Controlling Interest	208,798		181,333		
	Non-current liabilities					
	Retirement Benefit Obligation	897,612		691,068		
	Deferred Tax Liability	147,830		60,098		
	Financial Liabilities					
	Borrowing	1,528,958		-		
	Current liabilities					
	Financial Liabilities					
	Borrowings	586,797		496,609		
	Trade payables	2,410,124		1,340,012		
	Other Financial liabilities	895,584		821,184		
	Total Equity and Liabilities	10,336,948		6,814,655		
C	Profit and Loss Account		Current Period (Group)		Previous Period (Group)	
			14.04.2019 to 16.07.2019 (3 Month)	17.07.2018 to 16.07.2019 (12 Month)	14.04.2018 to 16.07.2018 (3 Month)	16.07.2017 to 16.07.2018 (12 Month)
	Revenue from operations	3,736,747	9,496,957	3,216,308	9,083,454	
	Cost of sales	(2,448,638)	(6,479,543)	(1,975,926)	(5,902,478)	
	Gross Profit	1,288,108	3,017,414	1,240,382	3,180,976	
	Other operating income	45,976	126,907	-	21,228	
	Selling and distribution expenses	(550,079)	(1,687,679)	(357,493)	(1,494,704)	
	Administrative and operating expenses	(167,053)	(438,284)	(123,318)	(387,363)	
	Profit from Operations	616,953	1,018,358	759,571	1,320,137	
	Finance Costs	(41,255)	(73,724)	(23,310)	(54,418)	
	Finance Income	31,733	55,083	15,647	58,426	
	Profit Before Tax	607,431	999,717	751,908	1,324,145	
	Income Tax Expense					
	Current Tax	(162,300)	(264,840)	(122,987)	(261,339)	
	Deferred Tax	(93,193)	(106,604)	(27,119)	(53,787)	
	Net Profit	351,938	628,273	601,802	1,009,019	
	Owners of the Company (Net Profit)	337,857	596,346	565,634	943,077	
	Non Controlling Interest (Net profit)	14,081	31,927	36,168	65,942	
D	Major Indicators		Current Period (Group)		Previous Period (Group)	
			17.07.2018 to 16.07.2019 (12 Month)		16.07.2017 to 16.07.2018 (12 Month)	
	1. Earnings per Share (NPR)		306		484	
	2. Market Value Per Share (NPR)		1,760		1,693	
	3. Price Earnings Ratio		6		3	
	4. Current Ratio		0.68		0.93	
	5. Return on Equity		16%		30%	
	6. Return on Total Assets		6%		15%	
	7. Net Worth Per Share (NPR)		1,986		1,747	



Note:

- 1 Figures are regrouped wherever necessary for consistent presentation and comparison.
- 2 Above presented figures may vary with the audited figures if amended by the external auditors and/or regulator.
- 3 Annualized earnings per share, Price earning ratio, Return on equity, Return on total assets and Net worth per share are calculated based on Annualized unaudited profits and number of equity shares outstanding at the reporting date.

E Related Party Disclosure

During the period, the following related party transactions occurred:

Particulars	NPR in Thousand
Purchase of Concentrate from Pacific Refreshments Pte. Ltd.	2,211,608
Transfer fee payable to BNTL	105,805
Transfer fee receivable from BNTL	59,209

F Management Analysis

- a) The Profit after tax has declined by NPR 324 MM at the end of fourth quarter over previous year same period due to pack mix, and higher excise duty and factory shut down for a month for setting up of new production line.
- b) The company is continuously working on upgrading IT infrastructure, enhancing transactions security, automating work processes, enhancing productivity.

G Details Related to Legal Proceedings

No legal case was filed in this Quarter by or against the Company.

H Analysis of Share Transactions

i) Management's view on the performance of the stocks of the body corporate

Price and transactions of the Company's shares are being determined by the open share market operations through a duly established Stock Exchange. Management's view on this is neutral.

ii) High, Low and Closing Price of the stocks of the company during each quarter of the preceding year along with total volume of trading of shares and number of days traded

Particulars	NPR
Maximum Price	1760
Minimum Price	1726
Closing Price (Last Transaction value)	1760
No. of Trades	20
Days of Trading	1

I Risks and Challenges

Internal Problem & Challenges

Rise in cost of operations with Inflation.
Rural distribution at effective cost.

External Problem & Challenges

Unstable tax regime under federal state.
Fluctuation in international fuel prices impacting packaging material cost and transportation cost.

Strategy

Proactively monitor the internal and external environmental changes
Develop cost effective distribution models for upcountry areas.

J Corporate Governance

The Company follows prudent Corporate Governance Practices in all business transactions.

During the Quarter under review, the Company had convened "Audit Committee Meeting" on 6th May, 2019 and Board Meetings on 7th May, 2019 and 1st July, 2019

K Declaration by Managing Director on the Truthfulness and accuracy of Information

I, as at the date, hereby individually accept responsibility for the accuracy of the information and details contained in this report. I hereby declare that to the best of my knowledge and belief, the information contained in this report is true, accurate and complete and there are no other matters concealed the omission of which shall adversely affect the informed investment decision by the investors.


Pradip Pandey
Managing Director

Date: 16th August, 2019 (31st Shrawan, 2076)

